

# TRI-WALL *now!*

【August Issue】

9<sup>th</sup> August, 2019

## News from Tri-Wall Limited

The Headquarters of the TW Group

- ✂ Tri-Wall Acquired Heavy-Duty Packaging Manufacturer in Germany
- ✂ Serial Report: Safety Always on the Mind
- ✂ Tri-Wall COLAB Joint Project with HKU Space

## Tri-Wall Acquired Heavy-Duty Packaging Manufacturer in Germany



August 9<sup>th</sup>, Hong Kong - We are proud to announce that Tri-Wall Limited has acquired TRICOR Packaging and Logistics AG (hereinafter referred to as TRICOR), a heavy-duty packaging manufacturer in Germany. TRICOR currently operates five production sites, one logistics platform and four service centers in Germany, the Czech Republic and Slovenia. Primarily supplying industrial customers in the automotive, chemical, mechanical and electronics sectors throughout Central Europe, TRICOR concentrates on the development and production of standard and customer-specific industrial packaging solutions made of heavy-duty corrugated board.

Chairman of Tri-Wall Limited, Yuji Suzuki said: "TRICOR is the #1 non-paper integrated producer of heavy-duty corrugated packaging in Europe and will help us tremendously in expanding our business in Europe as well as other attractive industrial markets around the world."

Completion of the transaction is expected before the end of this month.

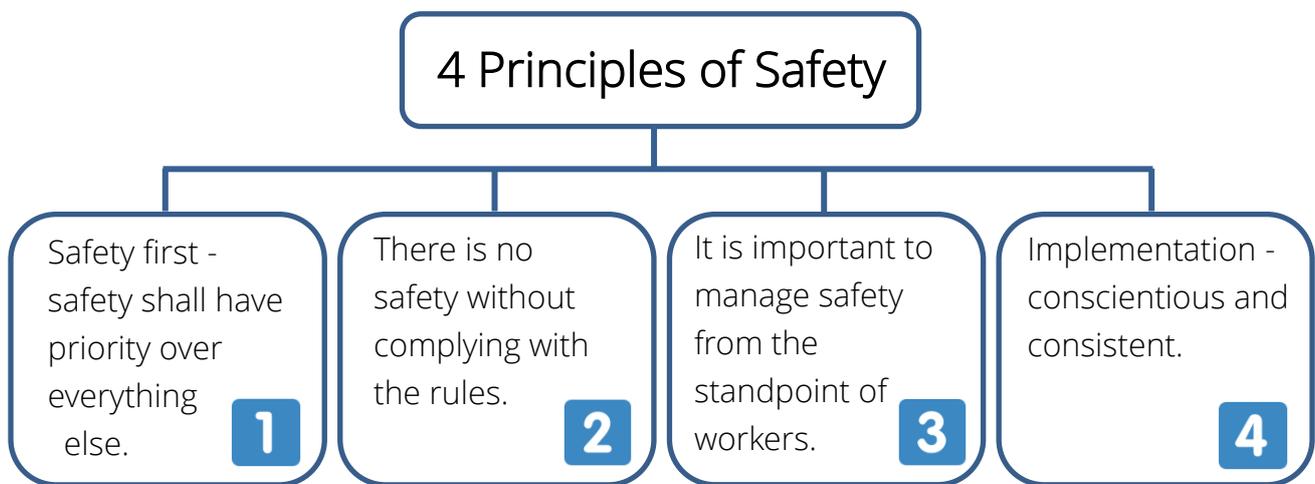
## Serial Report: Safety Always on the Mind



For workers in the manufacturing industry, each of us have our own tips and tricks in prevention of occupational risks. Two heads are better than one, not to even mention that we have hundreds of co-workers around the world. So, what if we put all these tips together and learn from this collective wisdom?

Starting from this issue of *Tri-Wall Now!*, we will introduce a series of special features on workplace safety and production improvements. We will invite experts and colleagues who have seen or worked on the front line of production to write articles and share their experience with all readers. We may work in different countries and speak different tongues, but some principles and rules can be universally applied because most Tri-Wall facilities have the same/similar set up, production procedures and so on. Hope everyone can get something out of it.

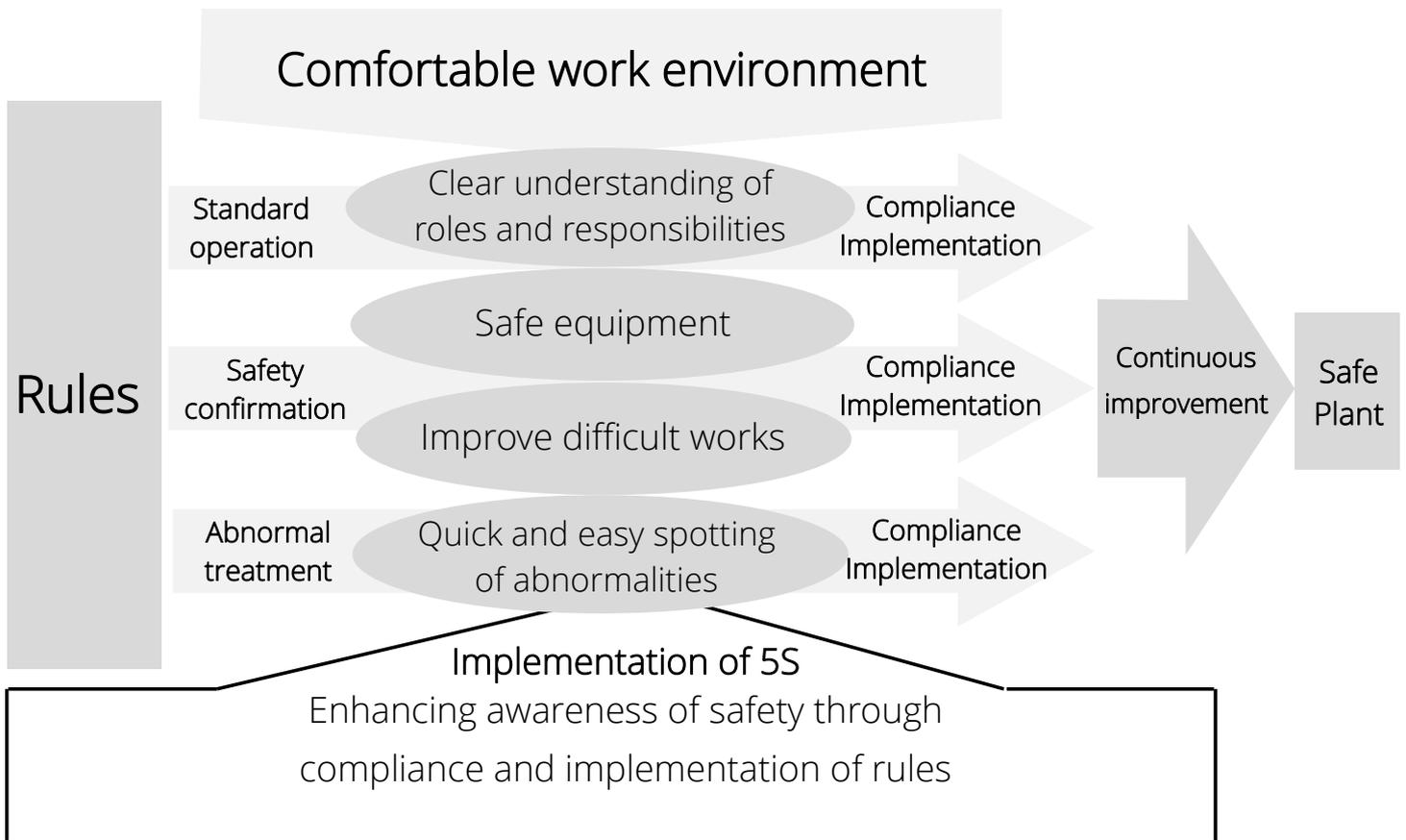
In this issue, let's start from something basic - fundamental principles of workplace safety.



- 1** If we could modify/improve equipment and establish operation standards with safety in mind, quality and productivity will be improved as a matter of course.
- 2** Safety activities are based on the compliance with rules by all workers. Most importantly, the management must understand the rules and explain them to workers.
- 3** It is workers who get injured in workplace accidents, not managers. Therefore, it is important for the management to think from the standpoint of workers.
- 4** Safety measures should be Implemented conscientiously and consistently even if it takes time or cost.

Based on the above four principles, the 5S activities of plant safety management should be implemented to create a safe and comfortable environment for workers. In such environment, rules regarding standard operation, safety confirmation and abnormal treatment should be readily available.

# Plant Safety Management



In a safe plant, only equipment which meets the internal safety standards (safe equipment) can be used and there should be a system that allows workers to report difficult works and near accident. Such system allows workers to spot unsafe processes and places in plant in order to take countermeasures and make improvement accordingly.

Since "there is no safety without complying with the rules", managers should educate workers with applicable rules and make sure they are followed, even if it may take more time and effort. Therefore, to guarantee productivity, it is necessary to create an easy-to-work environment from the standpoint of workers.

In next issue, we will go deep into 5S, a basic pillar of plant management. If you have any questions/concerns in the fields of workplace safety, please contact [joan@tri-wall.com](mailto:joan@tri-wall.com) or [cecilia@tri-wall.com.hk](mailto:cecilia@tri-wall.com.hk).

**News provided by Mr. Mitsuo Yamaguchi**

## Tri-Wall COLAB Joint Project with HKU Space

This summer, Tri-Wall COLAB worked with HKU Space Community College, an extension of the University of Hong Kong, to showcase a series of joint projects at several major spots around Hong Kong. Here are some of the creative designs made by students using Tri-Wall materials:



### Asian Society @ Admiralty

Founded in 1956 by John D. Rockefeller III in New York, Asia Society is a leading educational

organization dedicated to promoting mutual understanding and strengthening partnerships among people, leaders and institutions of Asia and the United States in a global context. As an affiliate of the Asia Society global network of 14 centers, Asia Society Hong Kong Center was established in 1990 and moved to Admiralty in February 2012.

### Oi! @ Noth Point

Oi! is a Grade II historic building that was built in 1908 as the clubhouse of the Royal Hong Kong Yacht Club. Its name links the ideas behind it with its location: *Oi!* sounds similar to the address in Cantonese and conveys a call for



people's attention while providing a platform where they can realize their dreams in art. Oi! is a new platform for exchanging ideas that aims to nurture young artists, promote community art and develop as an innovative and engaging venue for encouraging collaboration and co-creation in art.



## Tai Kwun @ Central

Tai Kwun is the Centre for Heritage and Arts, a place of inspiration,

stimulation and enjoyment for all Hong Kong people. Tai Kwun aspires to offer the best heritage and arts experiences and to cultivate knowledge and appreciation of contemporary art, performing arts and history in the community. It is situated in the restored Central Police Station compound, one of the most significant revitalization projects in Hong Kong, comprising three declared monuments—the former Central Police Station, Central Magistracy and Victoria Prison.

## The Mills @ Tsuen Wan

The Mills is a landmark revitalization project from Nan Fung Group completed in



2018. A destination consisting of a business incubator, experiential retail, and a non-profit cultural institution. The Mills Fabrica aims to be a catalytic hub for techstyle startups and ecosystem partners where new ideas spark and fruitful collaboration takes off. Fabrica will be a destination for applied innovation that propels Hong Kong forward as the best place in the world to build a techstyle business.



## News from Tri-Wall China

The Great Wall of China

 2019 Tri-Wall China Innovation Contest and Mid-Year Meeting

 Tri-Wall Plastic Products Exhibited at Logistics Expo

### 2019 Tri-Wall China Innovation Contest and Mid-Year Meeting



July 13<sup>th</sup> to 14<sup>th</sup>, Hangzhou – The 2019 Tri-Wall China Innovation Contest and Mid-Year Meeting was held in Hangzhou, China. The meeting was attended by the management team of the Tri-Wall China Group and Innovation Contest presenters from 13 factories in China.

On July 13<sup>th</sup>, the meeting started with an opening speech given by Mr. Gu Jin, Vice President of the Tri-Wall China Group. In the speech, Mr. Gu Jin expressed his encouragement to all presenters and encouraged more teams to participate in future event. He mentioned that the purpose of the Innovation Contest is not **Contest**, but **Innovation** - only through innovation can we develop new customers and advance our internal flow of expertise and skills. With our vast network in China, there is a huge talent pool yet to be exploited. Maybe one day we will see that every corrugator and fabricator will stand on this stage and bring their innovative ideas to the Group.

The panel of judges was made up of Mr. Li Jiang (special guest from Rengo China), Mr. Gu Jin, Ms. Wu Xia, Mr. Guo Shengyuan and Mr. Bao Zhanhang. 13 teams competed for the entry into the 2019 Tri-Wall International Innovation Contest which will be held in Hanoi, Vietnam in October. The result of the Contest is as follows:

First place: Packaging Solution for Massage Sofa

by Chen Guanghui from Tri-Wall Packaging (Fuzhou)

Second place: Improved Packaging Solution for Dialysis Machine

by Li Lei from Maruchu Tri-Wall Package Materials (Qingdao) Co., Ltd.

Third place: Returnable Paperboard Containers

by Ma Xuefei from Tri-Wall Yefeng Packaging (Tianjin) Co., Ltd.



Left: Zha Min, Jimmi, Shu-san, Li Lei (2<sup>nd</sup> place), Chen Guanghui (1<sup>st</sup> place), Ma Xuefei (3<sup>rd</sup> place), Gu Jin

On July 14<sup>th</sup>, the management team of the Tri-Wall China Group attended the mid-year meeting in which they summarized the performance in the first half of 2019 and made plans for the second half. Mr. Zhou Chuihuan (Shu-san), President of the Tri-Wall China Group, announced several personnel adjustments to meet the needs of future development. He also introduced the plastic products that Tri-Wall China recently developed. Shu-san's presentation was followed by the financial performance and internal audit summary presented by the accounting team. Improvement measures were proposed to standardize the management and operations of relevant subsidiaries.

In the meeting, experts in production and sales were also invited to give presentations such as site management and control and sales strategy and skills. All presenters were employees from the front line. Through what they have seen and experienced in their work, they found solutions that are most suitable for Tri-Wall operations. At the end, Mr. Gu Jin made a closing speech to sum up and encourage all participants to achieve their best in the rest of 2019.

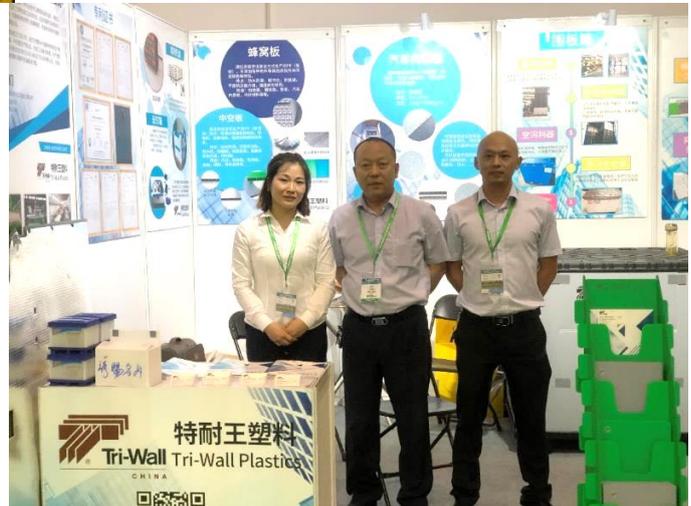
## Tri-Wall Plastic Products Exhibited at Logistics Expo



July 3<sup>rd</sup> to 5<sup>th</sup>, Hangzhou - The 19<sup>th</sup> China International Transportation and Logistics Expo was held in Hangzhou, China with the theme of *Technology Transforming Logistics*.

Tri-Wall Wuxi's plastic products were a showcase at this year's event. Currently, Tri-Wall's plastic products mainly include honeycomb sheet, hollow sheet, boxes and pallets, returnable containers for industrials,

consumption and agricultural goods, packaging accessories, and special packaging solutions. These products can be widely used in the automotive, construction, POP display, retail and E-commerce sectors. With the global reputation of Tri-Wall and many unique features, these plastic products will lead a new trend in the packaging and logistic industries.



## News from Tri-Wall SEA

**Tri-Wall Asia: Providing Tri-Wall Solutions to Asia's Tiny Giant**

-  **Global Reach, Local Service - We're Tri-Wall!**
-  **Customer Update in July**
-  **Macro Plastics Product Training at TWSEA**
-  **Tri-Wall Singapore Monthly Staff Meeting**
-  **Creative Works Made of Tri-Wall Cardboard**

### Global Reach, Local Service - We're Tri-Wall!

Inter-Track Service provided for our customers GLOBALLY. That's one of our strengths of using our global network. This is a case where Tri-Wall Japan requested to check the arrival condition of seven units of equipment for PT Panasonic Industrial Devices Batam. Tri-Wall Japan successfully provided a paper solution for Panasonic Japan to convert a wooden case to a Tri-Wall heavy duty box. Detailed information and expectations were given to Tri-Wall Singapore to facilitate the follow up.



**Wooden Case:** Heavy, bulky and comes with a disposal issue; high chance of damage during dismantling as workers need to use sharp tools to dismantle.

**Total Tri-Wall Solutions:** Easy to dismantle; light weight; using only power tools to dismantle.



### Customer Update in July

The CEVA logistics team came over to our office and gave us good insights into how 3PL works in supply chain management and into their transformation towards giving ONE-STOP Logistics solutions to their customers. Our team had a great session with the CEVA team and we look forward to having further collaboration with them in the near future.



This year, CEVA Logistics was awarded the 2019 AFLAS (Asian Freight, Logistics and Supply Chain Awards) Award in SAAA @ Singapore in the newsletter:

**Best Logistics Service Provider, Best 3PL Provider and Best Green Logistics Operator**

### *Best Wishes to our customer...*

Not just a customer but also a close friend being invited by Mr. Numan, MD and owner of PT Interpak Industries Batam (IIB) and PT Indo Global Perkasa (IGP), to his mother's 87<sup>th</sup> birthday.

Thank you for the warm hospitality and generosity!



## Macro Plastics Product Training at TWSEA

On July 17<sup>th</sup>, 2019, training for Macro Plastics products was organized by TWL in Kuala Lumpur. Sales & marketing teams from Indonesia, Singapore and Malaysia gathered together to have this product training. This training was an initiative to support our corporate objective to be a ONE-STOP Packaging Solution Provider. Participants were actively engaged in the training, asking over 40 questions to the Macro Plastics trainer, Mr. Wendell Smith. No down time!!



Hybrid 1012



IsoBin Family

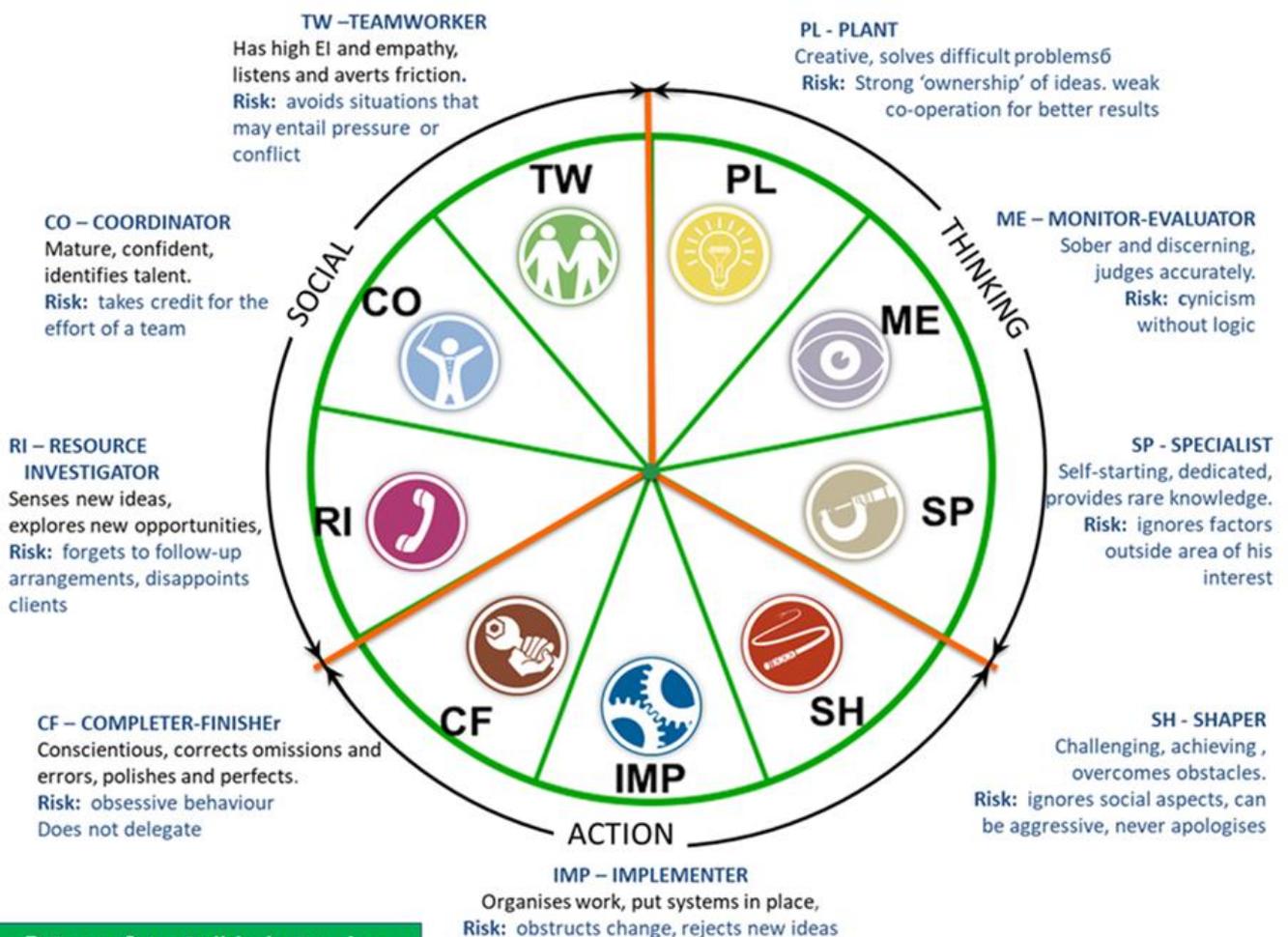
## Tri-Wall Singapore Monthly Staff Meeting

For our Monthly Staff Meeting in July, we conducted a little survey on the role each member of our team plays. It was really exciting to know the roles they would like to play, which we believe will enhance the strength of the team.

Meredith Belbin once said: "In a team, the skills of the players are important, but the strength of the team depends more on how well the players combine."

By using Belbin, individuals have a greater self-understanding of their strengths, which leads to more effective communication between colleagues and managers.

- ❑ Great teams can be put together
- ❑ Existing teams can be understood and improved
- ❑ Everyone can feel that they are making a difference in the workplace.



## Creative Works Made of Tri-Wall Cardboard

Mini Playfest is back at the North side at Yishun Town Square from 10am to 4pm on 30<sup>th</sup> June 2019! Thousands of participants came down and learnt hands-on activities that they could engage with their kids at home!



July 25<sup>th</sup> to 28<sup>th</sup>, 2019: ScienceDay @ Bedok. Using high tech laser pointer toys combined with cardboard for children to enjoy the fun of shooting.



## News from Tri-Wall SEA

Tri-Wall Thailand: Strengthening  
Thailand's Central Role in the SE Asia

- 👉 **Mr. John Lymberis Visited Tri-Wall Thailand**
- 👉 **Macro Plastics Product Training at Thailand**
- 👉 **Special Guests Visited TWPT**
- 👉 **Selection of Participants to 2019 Innovation Contest at Tri-Wall Thailand**

### Mr. John Lymberis Visited Tri-Wall Thailand



July 8<sup>th</sup>, Samutprakarn: Tri-Wall Thailand welcomed the official visit of Mr. John Lymberis as the new Chairman of Tri-Wall SEA Group. Mr. Prasert Boonthaim, new Managing Director of Tri-Wall Thailand, introduced the key personnel in marketing and operations at Tri-Wall Thailand to Mr. Lymberis.

During the 2-day visit, Mr. Lymberis reviewed the performance of Tri-Wall Thailand over the first half of 2019 and direction in the second half of the year. During the conclusion session, he gave useful advice on the continuous improvement of TW Thailand. Thank you for your visit, Mr. Lymberis, and welcome on board!

### Macro Plastics Product Training at Thailand



July 15<sup>th</sup>, Bangkok: Supported by Tri-Wall Limited, a training session on the products of Macro Plastics was set up for the marketing teams of Tri-Wall Thailand and Vietnam.



After the opening speech made by Mr. John Lymberis, Wendell Smith, the speaker from Macro Plastics, introduced the information and application of its products and its customers in Australia, Europe and the USA. At the end of the training session, a brainstorming session was conducted for participants to discuss prospects for these products and how to make it a success.

## Special Guests Visited TWPT



July 12<sup>th</sup>, Rayong: Thai Containers Group Co., Ltd. is a joint venture between Rengo and SCG Packaging Public Company Limited in Thailand. Recently, members from these two companies paid a visit to Tri-Wall Packaging (Thai) Ltd. to extend their congratulations to Mr. Prasert Boonthiam who was recently appointed to a challenging new

position.

Members of the guests included Mr. Lealdej Vimompackt, Marketing and Sales Director (3<sup>rd</sup> from left), Mr. Yuji Innoue, General Manager of Marketing and Sales (3<sup>rd</sup> from right) and the management team of SCG Packaging. They were warmly received by Mr. Boonthiam and Tri-Wall Thailand staff.

## Selection of Participants to 2019 Innovation Contest at Tri-Wall Thailand

July 19<sup>th</sup>, Samutprakarn: Tri-Wall Thailand held a pre-selection contest for the 2019 Tri-Wall International Innovation Contest. There were eight cases in total from three plants. Four cases were in operational innovation and four were in marketing innovation. As a result, two teams (one in operational innovation and one in marketing innovation) were selected to attend the TWSEA regional selection, which will be held at Tri-Wall Vietnam from August 19<sup>th</sup> to 22<sup>nd</sup>.

As last year's winner, the TWPK team led by Production Manager Mr. Chansak Tongjew, has excelled once again. They received the highest score among all teams from the three plants in Thailand. Now both teams are ready to show their innovative ideas to the world. Looking forward to seeing everyone at the final in Vietnam in this October!



**News provided by Mr. Phutthaphong K. and Mr. Chaowalit S. from Tri-Wall Thailand**

## News from Malaysia

Meeting High-Tech Industry Demands  
with Innovative Packaging Solutions

-  Shu-san Visited Tri-Wall Malaysia
-  Lunch Party at Tri-Wall Malaysia

### Shu-san Visited Tri-Wall Malaysia

During one of the visits of Mr. Zhou Chuihuan (COO of the Eastern Globe, President of Tri-Wall China Group) and Mr. John Lymberis (President of Tri-Wall SEA Group) assisted by Ms. Joan from Tri-Wall Limited to TW Malaysia on June 28<sup>th</sup>, 2019, they took the opportunity to visit Rengo's Malaysia factory in Shah Alam. The group was taken on a factory tour by the Rengo team to show the processes and products which are produced in the plant. Mr. Shuhairi, General Manager of Tri-Wall Malaysia, also joined the tour.



### Lunch Party at Tri-Wall Malaysia



As a gesture of goodwill, TWM prepared a luncheon on July 3<sup>rd</sup>, 2019 for all its employees of the three plants. It was an appreciation lunch for their contribution over the year and their hard work and commitments to meet customers' needs. Well Done & Good Job!

News provided by Lily from Tri-Wall Malaysia

## News from Tri-Wall Europe

Tri-Wall Europe: Offering Tri-Wall  
Across Many Nations, Many Cultures

 Tri-Wall Donated to Anti-Drug Event in Turkey

## Tri-Wall Donated to Anti-Drug Event in Turkey



This summer, Mr. Suzuki, on behalf of the Tri-Wall Group, made a donation to an anti-drug event organized by Tri-Wall Turkey and Kocaeli Akademi G.S.K., an educational institution in Kocaeli where Tri-Wall Turkey is located.

Seeing this donation as part of our CSR efforts, we hope to raise people's awareness about the damages and problems caused by drug abuse. We will stand firmly and make commitments to the fight against drug abuse in Turkey.

Together, we will make a better world!

## News from Tri-Wall Europe

Tri-Wall Europe: Offering Tri-Wall  
Across Many Nations, Many Cultures



First UK Region Group Management  
Meeting and UK Brand Launch



Tri-Wall Europe at Bristol Harbour Festival

## First UK Region Group Management Meeting and UK Brand Launch



Combined UK Region Management Team

July 16<sup>th</sup> to 17<sup>th</sup>, Monmouth -  
The first Combined  
Management Meeting for the  
region hosted by Gavin Peters  
(UK Region MD) was held at  
Monmouth.

During the meeting the half  
year performance of the  
whole region and the  
individual sites was reviewed  
and the forecast for the

second half of the year was discussed. Mr. Kyle Baker sent a personal video message as he was unable to attend and Gavin shared his vision for the UK region for 2025.

On the 17<sup>th</sup> July the whole UK Sales and Management teams were present for the launch of the UK brand and core values.

Gavin Peters shared the heritage of the UK Tri-Wall business and provided background to the combined UK Region Brand Launch. Gavin discussed his vision for growth and the UK Region "Core Values" and "Whole Package" concept was presented by Stuart Rose.

The day was concluded by Gavin summing up the key messages and playing the new Tri-Wall UK Region corporate video.

Right: Gavin presenting the UK Region Tri-Wall Vision to the combined Management and Sales Teams



## Tri-Wall Europe at Bristol Harbour Festival

This year Tri-Wall was contacted by a Charity called My Future My Choice.

My Future My Choice provides unique and innovative education services working with The Bristol Initiative Charitable Trust, addressing the need for all young people to meet a wide range of role models doing different jobs in business, industry or community.

This year the Royal Navy had challenged teams of young engineers to build ships from corrugated board capable of completing tasks related to those carried out by Air Craft carriers.

Tri-Wall supported by manufacturing the parts, on our cutting table in design from 1700AAA, and Team Rolls-Royce built a paddle wheel propulsion system with the help of Patchway Community School. The whole ship was recyclable.



1. Children of Patchway School assembling ships.
2. The finished ship was so strong it was used to rescue other competitors who's boats had sunk.
3. The Ship in the water during the Festival.
4. The Rolls Royce team also won the Innovation Award for the festival!

**News provided by Stuart Rose from Tri-Wall Europe**

## 2019 August Public Holidays

2019 August						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6	7	8	9	10
					Singapore -National Day	
11	12	13	14	15	16	17
Japan-Mountain Day Malaysia-Hari Raya Haji Singapore -Hari Raya Haji	Japan-Substitute Holiday Malaysia-Hari Raya Haji Holiday Singapore -Hari Raya Haji Holiday Thailand-H.M. Queen's Birthday Indonesia-Idul Adha					Indonesia-Independence Day
Turkey-Sacrifice Feast Eve	Turkey-Sacrifice Feast	Turkey-Sacrifice Feast	Turkey-Sacrifice Feast	India-Independence Day Korea-Liberation Day Turkey-Sacrifice Feast		
18	19	20	21	22	23	24
25	26	27	28	29	30	31
						Malaysia-Merdeka Day
					Turkey-Victory Day	

The above office holidays are subject to change.

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Life isn't about finding yourself. Life is about creating yourself. - George Bernard Shaw

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