

TRI-WALL now!

【January Issue】

10th January, 2019

News from Tri-Wall Limited

The Headquarters of the TW Group

- 📌 New Year Message from Mr. Yuji Suzuki
- 📌 A New Year Blessing from Mr. Koji Kumazawa
- 📌 Tri-Wall COLAB Collaboration Project with HKU SPACE

Dear Colleagues,

Happy New Year!

I hope you all celebrated the start of 2019 in good spirits with family and friends. It's the right time to write down your New Year's resolutions and imagine the adventures yet to be unfolded. Since the path ahead must be lit by the reflection on days past, let's have a look back first.

2018 was quite a year for all of us at Tri-Wall. We've achieved a tremendous amount in our pursuit of Quality, Integrity and Innovation - through competency enhancement we invested in the dry-end at Tri-Wall Europe (Monmouth Plant) and completed TWPT's phase II plant; through becoming a learning organization we had at least one training session every two months; and through network expansion we welcomed Aldez (USA) and Rosewood (UK) to the Tri-Wall Group.



The New Year always brings new challenges and goals. The aims of the Tri-Wall Group in 2019 include:

- ★ Development of Global Reach, Local Services through continued regional expansion;
- ★ Further our ability to be a one-stop solution provider through strategic business alliances;
- ★ Continue to sustainably grow existing business operations;
- ★ Reach revenue and profit budget through robust performance.

CEO's MESSAGE

Just before the end of the year, I had a very candid meeting with Mr. Otsubo, Rengo's Chairman/President and CEO, who reiterated his full support of our business activities while also

fully delegating the power and responsibilities of the Tri-Wall Group to me. With his trust and confidence placed in us, we'd like to be one of their best performing companies in every aspect for which they can be proud of.

From past to future, our parent company – the Rengo Group – has and will always provide strong backing, through its facilities and expertise, to the growth of Tri-Wall's business. Therefore, on behalf of the Tri-Wall Group, I would like to extend our sincere gratitude to them.

Last but not least, to all members of the Tri-Wall family, all of our success in 2018 was possible through your continued dedication and teamwork. I would like to thank you all for your significant support and devotion over the past year. I am sure by working together, keeping focused on our set goals and putting our customers first, new milestones will be reached in 2019.

Wishing you all happiness, health and success in the New Year.

Yuji Suzuki
Chairman and CEO of the Tri-Wall Group

A New Year Blessing from Mr. Koji Kumazawa

TRI-WALL

NOW!

[February Issue]
10th Feb, 2015

News from Tri-Wall Limited
Center of Tri-Wall Holding Groups in HK

A new year blessing from Kuma-chan

Unknown hero in Hong Kong Marathon

A New Year blessing from Kuma-chan
The Mr. Tri-Wall who is never-to-be-forgotten

As some of you may have known him well, Mr. Koji Kumazawa was also called by his nickname, "Kuma-chan". The nickname comes from his family name **Kumazawa**, in which "Kuma" stands for "bear" in both Chinese and Japanese characters. For some reason, Kuma-chan reminds us of the character of a bear—it looks gentle, but has very strong power.

Kuma-chan retired from Tri-Wall a few years ago. Now, he is enjoying his retirement life at home and with his vegetable gardens. However, even with his vegetable gardens, he is still thinking of Tri-Wall's sales activities. Yes, Kuma-chan has another nickname which is "Mr. Tri-Wall".

Kuma-chan worked for Tri-Wall as a packaging sales engineer during his entire career at Tri-Wall. After he worked in the Tri-Wall Japan group as a sales engineer, he moved to China to assist Tri-Wall's China fabricator people by teaching them how to use Value Analysis to design packaging and how to approach new customers and maintain existing customers.

He practiced those sales activities and supported local sales people. At times he visited customers together with local sales people or other times just by himself.

Kuma-chan also made a great contribution in developing the Automobile Project in China through supporting Jimmi Zhang and Viki Wu.

A New Year's Greetings!

We hope 2019 is off to a good start for all our *Tri-Wall Now!* readers. Wishing *TW Now!* continued progress and growth, we would like to introduce our Editor-in-Chief, Ms. Cecilia Ma and one of our distinguished readers, Mr. Koji Kumazawa. Some of our readers may remember Mr. Kumazawa, who we introduced in the February 2015 issue titled *A new year blessing from Kuma-chan* (see left). He is among one of the never-to-be-forgotten, our Mr. Tri-Wall.

Here, we would like to share what Mr. Kumazawa has written about *TW Now!* last year.

Increase of Contribution (Reading *Tri-Wall Now!*)

Koji Kumazawa, April 22nd, 2018

Reading *Tri-Wall Now!* (hereinafter referred to as *TW Now!*), I noticed remarkable news. It says the number of contributions is increasing. This trend shows Tri-Wall people's interest in *TW Now!* is growing and eager to share their activities and events.



Only few people can pay attention to all the things in the universe and be talented to make it news. However, the people who contributed news for *TW Now!* are not such "few people". They are busy with their own duties and work, but their extra effort in the arrangements of news make their contribution to *TW Now!*.

I believe Tri-Wall's continuous innovative business activities and growth year after year come from the power of appeal. No doubt *TW Now!* is the best place and opportunity to showcase their activities and to get to know each other. It is very pleasing, indeed. You will have different eyes to see, "Oh, it is an interesting thing. That is also interesting...", so on. Writing helps you articulate experiences you have seen. You get better each time. Writing also helps you to think deeper into subjects which you are interested in and allows you to improve your creative thinking.

I also write about various topics, but they are limited to certain fields. Everyone can write about their own experiences and contribute to the news of *TW Now!*. News from different fields makes *TW Now!* an integrated company newsletter. I hope *TW Now!* can help every Tri-Wall members get to know other Tri-Wall members in different countries and fields. I wrote this because I could feel the passion of people who are making contributions to *TW Now!*.

Kuma-chan's enthusiastic support surely will encourage our Editor-in-Chief, Cecilia Ma and our people who contribute their news to *TW Now!*. Cecilia has been with us for a couple years. Since she started working for Tri-Wall, she became the Editor-in-Chief with support from our first Editor-in-Chief of *TW Now!*, Joan Zhu. Besides the responsibility as the Editor-in-Chief of *TW Now!*, Cecilia has engaged with many other duties such as Group Administrative works and supporting Tri-Wall Services functions and projects.

Cecilia-san, we all look forward to receive exciting and interesting *TW Now!* issues in 2019. Keep it up!

Keiko Tachibana
Producer of *Tri-Wall Now!*

Tri-Wall COLAB Collaboration Project with HKU SPACE

December 13th, 2018, Hong Kong - A presentation of collaboration program between Tri-Wall COLAB and HKU SPACE (HKU School of Professional and Continuing Education) design class was made.

The design students have created innovative chairs and seating using Tri-Wall materials with other different materials.



(Photo Credit: Mr. Yasushi Mizutani)



Their outcomes after months of studying and designing, cutting out various parts at our COLAB workshop and several trials and errors were quite unique and unprecedented.

The great advantages of Tri-Wall materials beyond others like plywood and conventional cardboards are being recognized in educational scenes of arts, architect and design.

If you want to know more about the collaboration works of Tri-Wall COLAB, please visit the COLAB website page and follow its Instagram account!

<https://www.tri-wall.com/global-network/tri-wall-colab/>

News provided by Yasushi Mizutani from Tri-Wall COLAB

News from Tri-Wall Japan

The Birth of Tri-Wall in Asia



Tri-Wall Japan Management Policy

Brief Session

Tri-Wall Japan Management Policy Brief Session



December 15th, 2018, Tokyo – Tri-Wall Japan Management Policy Meeting was held in Japan. For the Management Policy Meeting, Tri-Wall Japan holds two meetings a year which employees from all over Japan gather together for. The meeting is not just to discuss the content of the meeting, but it is also a valuable opportunity for employees from all over Japan to meet face to face. During the meeting, the fiscal year results are reported and next year's policy is announced. Many questions were raised and it was a very fulfilling meeting. After the meeting a dinner gathering was held with all the participants.

At the dinner gathering, an Employee Award was announced, and Kikuchi-san from CSD who has worked for 20 years, received an award and an anniversary gift.

Moreover, the new sales engineers of Tri-Wall Japan were introduced. First is Yuji Kato. He joined in November and is currently in training. Next is Norimichi Iijima. He joined the company on 14th December



Kikuchi-san from CSD (right) Miyazaki-san, the president of TW Japan, gave an award certificate to Kikuchi-san. Even though he has worked for 20 years, he was surprised when his name was called.



which is the day before the management policy meeting and participated in the meeting on his first day of work. He is the youngest in Tri Wall Japan. Both will be in charge of the Kanto Area.



Yuji Kato



Norimichi Iijima

Please look forward to their performance!

News from Tri-Wall SEA

Tri-Wall Asia: Providing Tri-Wall Solutions to Asia's Tiny Giant

- 👉 Innovation Presentation to End-user
- 👉 Customer Audit at Supplier Factory
- 👉 New Year Celebrations at Tri-Wall Singapore

Innovation Presentation to End-user



Creating Value Through Innovation - we always carry this slogan with us.

Together with our customer, System Two Engineering, we were invited to present our innovation piece to their end-user Singapore Aero Engine Services Private Limited (SAESL).

Currently, SAESL is studying the use of paper pallets to replace plastic pallets as part of their CSR to SAVE THE EARTH! The response from the end-users are good and they have better knowledge and understanding on the use of corrugated paper/board.

Customer Audit at Supplier Factory



ALPS Logistic (S) Pte Ltd has been very supportive over the years and now has become one of our top 10 customers.

We arranged for Mr. H. Yamakawa (Manager) and Mr.

Bong Jat Hin (Warehouse Executive) to have a plant audit in Tat Seng Packaging Group Singapore.

Mr. Yamakawa and Mr. Bong have a better understanding on the corrugation and production process, which will enable them to plan and schedule their orders to Tri-Wall Asia more efficiently.



6-color Printing Machine from Taiwana: Slot, Crease, Print and Glue – ALL in ONE

New Year Celebrations at Tri-Wall Singapore

December is here! A special month to be thankful!
Reflect and recalibrate to receive the year 2019.
Refresh – Same same but Different!



Reinforcement:
 New Members joined in 2018!



2018 YEAR-END
 APPRECIATION
 Dinner & Drinks on
 December 7th, 2018



This year, we have invited customer (Tough Pack), supplier (Tat Seng) and spouses to join our D&D. It is a way to say thank you and show our appreciation for their support. You are all valued and treasured!



REUSE · RECYCLE · RETURNABLE



Flower core turns to table.



New year decoration is all about CREATE and RECREATE!



Left: our special guest, Mr. Pierce Ng, owner of Tough Pack whom we are

working with on the **Thales Project**. He was a commando during National Service; gone through ups and downs in life and yet still passionate in what he is doing.

News from Tri-Wall Europe

Tri-Wall Europe: Offering Tri-Wall
Across Many Nations, Many Cultures



50th Anniversary of Partnership with Frederick Jones Ltd.



Tri-Wall Europe Sponsored Local Football Team



Tri-Wall Europe Christmas Dinner & Dance Party

50th Anniversary of Partnership with Frederick Jones Ltd.



2018 marks the 50th Anniversary of our fabricator partnership with Frederick Jones (Belfast) Ltd. Originally founded as Jones Bros. & Daley in the late 1800s, Frederick Jones was established as a going concern in 1944. It was and still is, a family owned concern.

Napier Street was extended to facilitate the introduction of new fabrication machinery for the corrugated division.



Ever since, Frederick Jones and Tri-Wall have been close trading partners and in celebration Gavin Peters (MD) and Stuart Rose (Technical & Marketing Manager) visited to present a plaque of appreciation for the 50th Anniversary to Tony & Roger Jones.



In 1968 the link with Tri-Wall began when they introduced Triple Wall Corrugated fiberboard as an alternative to timber packaging and in 1972,



Tri-Wall Helps Footballers Wear Newly-Sponsored Kits with Pride

The Monmouth Town FC Sharks under 12's football squad have had a great start to the season and have been fortunate to secure some sponsorship from two locally based companies - County Builders & Tri-Wall – which have been kind enough to support the club with the help to cover costs with kit.



Mark Thorpe (Tri-Wall Employee), the team's coach said, *"it was great that the two local companies have stepped forward and provided money towards kit expenses. It's a great boost to the team and the players are indebted to the two firms for supporting them this season"*.

Tri-Wall Europe Christmas Dinner & Dance Party



A fun evening including good food, dancing and merriment was enjoyed by Tri-Wall employees at the annual dinner dance in association with Tillotsons Sports & Social club. Again, this year's event was held at St Pierre, Marriott Hotel and Country Club.



Left: Gavin Peters testing out Santa's sleigh ready for the big day.

Right: Secret Santa Day in our office. We were all feeling festive.

2019 January Public Holiday Calendar

2019 January						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 Hong Kong-New Year's Day Japan-New Year's Day PRC-New Year's Day UK-New Year's Day Malaysia-New Year's Day Singapore -New Year's Day Thailand-New Year's Day Taiwan-New Year's Day Indonesia-New Year's Day India-New Year's Day Korea-New Year's Day Netherlands-New Year's Day Turkey-New Year's Day Vietnam-New Year's Day United States-New Year Day	2	3	4	5
6	7	8	9	10	11	12
13	14 Japan-Coming of Age Day India-Makar Sankranti	15	16	17	18	19
20	21 United States-Martin Luther King Day	22	23	24	25	26 India-Republic Day
27	28	29	30	31		

The above office holidays are subject to change.

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The object of a new year is not that we should have a new year. It is that we should have a new soul.

- G.K. Chesterton (English writer)

If you have any comments or suggestions, please feel free to contact us via email:

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